## Market Share of Total Number of Home Gross Revenue <u>Homebuilder</u> Closings (1) (\$million) New Home Closings (%) (2) D.R. Horton 53,410 15,016 5.0% Pulte Homes 49,568 16,267 4.7% Lennar Homes 41,487 14,274 3.9% 3.5%

 Centex Corporation
 37,539
 14,400
 3.5%

 KB Home
 32,124
 11,004
 3.0%

 Total of Top Five
 214,128
 70,961
 20.2%

 Habitat for Humanity (3)
 4,862
 357
 0.5%

Note(s): 1) 2006 total U.S. new home closings were 1.06 million (only single-family). 2) Total share of closings of top 20 builders was 35%. Total share of the top 100 builders was 47%. 3) Habitat for Humanity built more than 400 homes during the week of May 31, 2007; Habitat for Humanity has built over 1,000 homes in the New Orleans area since Hurricane Katrina. Habitat for Humanity's 2,100

worldwide affiliates have completed more than 200,000 homes since 1976, providing more than 1,000,000 with housing.

Source(s): Builder Magazine, May 2007, Builder 100; e-mail correspondence with Habitat for Humanity for relevant data, Aug. 2007; and Habitat for Humanity,

http://www.habitat.org/, for note 3.

2006 Five Largest Residential Homebuilders

2.5.1